

1st July, 2009



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Qld 4009

Sales: 36084940
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Dear Valued Customer,

RE: - Rates Schedules & Fuel Levy

At Followmont Transport Pty Ltd we constantly strive to provide the highest standard of service to our valued customers by offering a sustainable pricing structure that is mutually beneficial.

We appreciate the loyal and long-standing relationships we enjoy with our customers who have endured many economic challenges. Control is a high priority of our company, and we work hard in endeavouring to contain all of our costs.

There are some significant costs however which are beyond our control. The Queensland State Government is seeking increased revenues to counter the effects of the current economic climate. Some of this revenue is coming from significant increases in registration costs as well as the removal of 8.4 cents-a-litre fuel subsidy on 1st July 2009. Furthermore, management and implementation of the new Fatigue Management Laws have also imposed extraordinary costs to our business.

Whilst we endeavour to monitor the direct impact of some of these costs, and keeping in mind the current tough economic times, we will hold our current rating structures in place until **30th September, 2009** at which time a further review will take place.

However, we will be introducing a 2.25% fuel levy on the 1st July, 2009 to cover the direct increase of the removal of the Fuel Subsidy and recent increases in fuel pricing. This fuel levy will be reviewed monthly and details will be available at www.followmont.com.au

If you have any questions regarding Rates Schedules or Fuel Levy, please do not hesitate to contact our Sales Division via email: rates@followmont.com.au or by phone: 3608 4940.

We appreciate your custom and assure you of our best intentions at all times.

Yours faithfully,

Judy Harris
Sales Director